



Ready-Built Excel Models  
Saving Hundreds of Hours

# **Food-Truck / Stall Financial Model – 10 years**

## **Unlock the Power of Clarity and Confidence in Your Business Decisions with Our Financial Forecasting Excel Model**

In today's fast-moving business world, one thing separates successful ventures from failed ones: the ability [to](#) plan, project, and anticipate financial outcomes with precision.

Whether you are an entrepreneur seeking capital, an investor analyzing opportunities, or a business owner charting a path for growth, clear financial forecasting isn't just useful—it's *absolutely essential*. That's exactly where our **Financial Forecasting Excel Model** comes in.

This isn't just a spreadsheet. It's a comprehensive financial engine designed to turn a few simple input fields into a fully automated, 10-year forward-looking financial roadmap.

With minimal effort, you gain deep insights into your company's financial future, empowering you to make decisions with confidence and present your business to investors and stakeholders with professionalism and clarity.

# Foodtruck Financial Model & Plan

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DASHBOARD

BUSINESS PLAN

PRODUCT ANALYSIS

CASH FLOW  
STATEMENTS

INCOME STATEMENTS

BALANCE SHEETS

BUSINESS VALUATION

INVESTOR ANALYSIS

## INPUTS

Investors Data		
<b>Total Share percentage must equal 100%</b>		
Investor 1 or Owner (Capital Invested - Equity shares?)	Amount	Share (%)
	20 000	40.00%
Investor 2 (Capital Invested - Equity shares?)	15 000	30.00%
Investor 3 (Capital Invested - Equity shares?)	15 000	30.00%
Investor 4 (Capital Invested - Equity shares?)	0	0.00%
Investor 5 (Capital Invested - Equity shares?)	0	0.00%
Investor 6 (Capital Invested - Equity shares?)	0	0.00%
Investor 7 (Capital Invested - Equity shares?)	0	0.00%
Investor 8 (Capital Invested - Equity shares?)	0	0.00%
Investor 9 (Capital Invested - Equity shares?)	0	0.00%
<b>Totals</b>	<b>50 000</b>	<b>100.00%</b>

Fixed Monthly Expenditure	
Total	23 253
Accounting	200
Bank Charges	100
Cleaning	250
Depreciation	1 103
Insurance	300
Loan Repayment	0
Maintenance	300
Rental/Lease	1 000
Salaries/Drawings	4 000
Telephone	200
Advertising	200
Electricity/Utilities	0
Franchise Fee	0
% of Turnover	0.00%
Transportation	1 200

Capex - Equipment/Stock			
Totals	61 004	Dep Month	1 103
Computers	3 000	36	83
Software	3 000	24	125
Furniture	1 200	84	14
Equipment	12 000	72	167
Machinery Type 1	16 000	72	222
Machinery Type 2	2 000	60	33
Machinery Type 3	2 000	48	42
			0
			0
			0
Vehicles	20 000	48	417
Buildings	0		0
Stock Start off Amount	1 804		

Financial Data	
Equity Investment Amount	50 000
Loan Account Capital	
External / Bank Funding Amount	0
Term (months) External Loan	60
Interest of External Loan	8.00%
Annual Growth in Turnover %	5.00%
Annual Growth in Fixed Expense %	4.00%
Annual Growth in COS	4.50%
Price Earnings Ratio (Valuation)	2
Risk adjusted Rate for NPV - MIRR	10.00%
CGT on Goodwill growth	22.00%
Income Tax Rate	22.00%
20% %	

What % of your monthly cost of sales will you hold as stock?

## Manufacture Costs & Sale Items

## Product by Product Analysis

Product	Volume pm	CODE
American Hotdog	625	1
Cheese Burger	500	2
Chips	550	3
Cooldrink	750	4
Ice Cream Cone	500	5
0	0	6
0	0	7
0	0	8
0	0	9
0	0	10
0	0	11
0	0	12
0	0	13
0	0	14
0	0	15
0	0	16
0	0	17
0	0	18

## Cash Flow Statements 10-years

Month													
Year 1	1	2	3	4	5	6	7	8	9	10	11	12	Annual
Equipment	59 200												
Equity	50 000												
Loan a/c	0												
Stock Start	1 804												
Loan Cap	0												
Revenue	19 175	19 175	19 175	19 175	19 175	19 175	19 175	19 175	19 175	19 175	19 175	19 175	230 100
COS	9 020	9 020	9 020	9 020	9 020	9 020	9 020	9 020	9 020	9 020	9 020	9 020	108 240
Fixed costs	7 750	7 750	7 750	7 750	7 750	7 750	7 750	7 750	7 750	7 750	7 750	7 750	93 000
Loan Repay	0	0	0	0	0	0	0	0	0	0	0	0	0
Capex	0	0	0	0	0	0	0	0	0	0	0	0	0
Tax Paid						1 718						1 718	3 437
Cash generated	-8 599	2 405	2 405	2 405	2 405	687	2 405	2 405	2 405	2 405	2 405	687	25 423
Balance	-8 599	-6 194	-3 789	-1 384	1 021	1 708	4 113	6 518	8 923	11 328	13 733	14 419	
Year 10	109	110	111	112	113	114	115	116	117	118	119	120	Annual
Revenue	29 747	29 747	29 747	29 747	29 747	29 747	29 747	29 747	29 747	29 747	29 747	29 747	356 961
COS	13 405	13 405	13 405	13 405	13 405	13 405	13 405	13 405	13 405	13 405	13 405	13 405	160 855
Fixed costs	9 423	9 423	9 423	9 423	9 423	9 423	9 423	9 423	9 423	9 423	9 423	9 423	113 072
Loan Repay	0	0	0	0	0	0	0	0	0	0	0	0	0
Capex	0	0	0	0	0	0	0	0	0	0	0	5 000	5 000
Tax Paid						7 677						7 677	15 355
Cash generated	6 919	6 919	6 919	6 919	6 919	-758	6 919	6 919	6 919	6 919	6 919	-5 758	62 678
Balance	279 570	286 490	293 409	300 329	307 248	306 490	313 409	320 329	327 248	334 168	341 087	335 329	

## Income Statements

	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>	<b>Year 6</b>	<b>Year 7</b>	<b>Year 8</b>	<b>Year 9</b>	<b>Year 10</b>
<b>Revenue</b>	230 100	241 605	253 685	266 370	279 688	293 672	308 356	323 774	339 962	356 961
Cost of Sales	108 240	113 111	118 201	123 520	129 078	134 887	140 957	147 300	153 928	160 855
<b>Gross Profit</b>	<b>121 860</b>	<b>128 494</b>	<b>135 484</b>	<b>142 850</b>	<b>150 610</b>	<b>158 786</b>	<b>167 399</b>	<b>176 474</b>	<b>186 034</b>	<b>196 106</b>
<b>Expenditure</b>	<b>106 238</b>	<b>109 958</b>	<b>113 827</b>	<b>117 850</b>	<b>122 035</b>	<b>110 067</b>	<b>113 892</b>	<b>117 870</b>	<b>122 008</b>	<b>126 310</b>
Accounting	2 400	2 496	2 596	2 700	2 808	2 920	3 037	3 158	3 285	3 416
Bank Charges	1 200	1 248	1 298	1 350	1 404	1 460	1 518	1 579	1 642	1 708
Cleaning	3 000	3 120	3 245	3 375	3 510	3 650	3 796	3 948	4 106	4 270
Depreciation	13 238	13 238	13 238	13 238	13 238	13 238	13 238	13 238	13 238	13 238
Insurance	3 600	3 744	3 894	4 050	4 211	4 380	4 555	4 737	4 927	5 124
Maintenance	3 600	3 744	3 894	4 050	4 211	4 380	4 555	4 737	4 927	5 124
Rental/Lease	12 000	12 480	12 979	13 498	14 038	14 600	15 184	15 791	16 423	17 080
Salaries/Drawings	48 000	49 920	51 917	53 993	56 153	58 399	60 735	63 165	65 691	68 319
Telephone	2 400	2 496	2 596	2 700	2 808	2 920	3 037	3 158	3 285	3 416
Advertising	2 400	2 496	2 596	2 700	2 808	2 920	3 037	3 158	3 285	3 416
Electricity/Utilities	0	0	0	0	0	0	0	0	0	0
Franchise Fee	14 400	14 976	15 575	16 198	16 846	1 200	1 200	1 200	1 200	1 200
Interest Paid	0	0	0	0	0	0	0	0	0	0
<b>Net Profit before Tax</b>	<b>15 622</b>	<b>18 536</b>	<b>21 658</b>	<b>24 999</b>	<b>28 575</b>	<b>48 719</b>	<b>53 507</b>	<b>58 604</b>	<b>64 027</b>	<b>69 795</b>
Income Tax	3 437	4 078	4 765	5 500	6 286	10 718	11 772	12 893	14 086	15 355
<b>Net Profit after Tax</b>	<b>12 185</b>	<b>14 458</b>	<b>16 893</b>	<b>19 499</b>	<b>22 288</b>	<b>38 001</b>	<b>41 736</b>	<b>45 711</b>	<b>49 941</b>	<b>54 440</b>
EBITDA	28 860	31 774	34 896	38 237	41 813	61 957	66 745	71 842	77 265	83 033
EBITDA	12.54%	13.15%	13.76%	14.35%	14.95%	21.10%	21.65%	22.19%	22.73%	23.26%
ROI	24.37%	28.92%	33.79%	39.00%	44.58%	76.00%	83.47%	91.42%	99.88%	108.88%
<b>Tax Computation</b>										
Tax Loss	0	0	0	0	0	0	0	0	0	0
Tax Profit	3 437	4 078	4 765	5 500	6 286	10 718	11 772	12 893	14 086	15 355
Balance this year	3 437	4 078	4 765	5 500	6 286	10 718	11 772	12 893	14 086	15 355
Accumulative	3 437	7 515	12 279	17 779	24 066	34 784	46 555	59 448	73 534	88 889
Payable	3 437	4 078	4 765	5 500	6 286	10 718	11 772	12 893	14 086	15 355

## Balance Sheets

## DASHBOARD

Without PE:RATIO for Goodwill

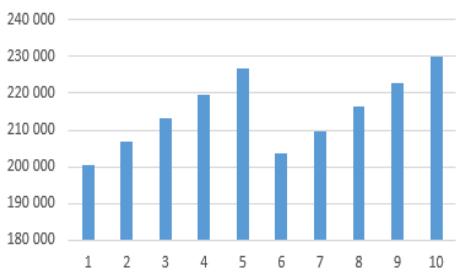
**GP - NP - NPAT**



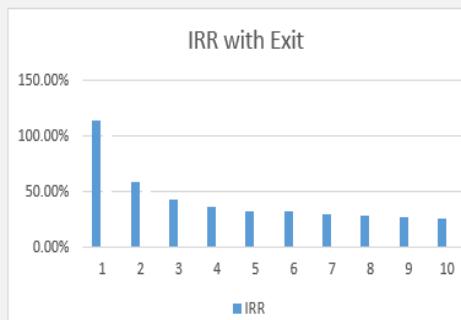
**Gross Profit Ratio - Fixed Cost**



**Break-even Minimum Turnover**



**IRR with Exit**



**Projected NPAT**

Year 1	12 185
Year 2	14 458
Year 3	16 893
Year 4	19 499
Year 5	22 288
Year 6	38 001
Year 7	41 736
Year 8	45 711
Year 9	49 941
Year 10	54 440

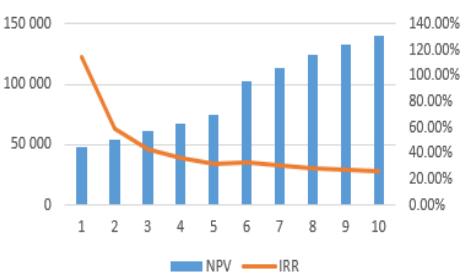
**Weighted Ave. GP %**

Year 1	52.96%
Year 2	53.18%
Year 3	53.41%
Year 4	53.63%
Year 5	53.85%
Year 6	54.07%
Year 7	54.29%
Year 8	54.51%
Year 9	54.72%
Year 10	54.94%

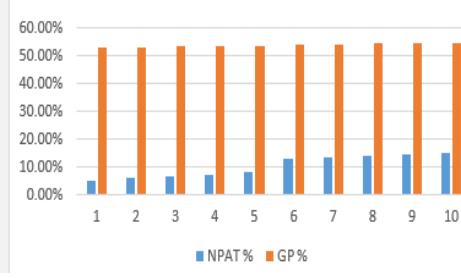
**Break-even - Min Turnover**

Year 1	200 602
Year 2	206 752
Year 3	213 133
Year 4	219 754
Year 5	226 623
Year 6	203 568
Year 7	209 794
Year 8	216 255
Year 9	222 959
Year 10	229 916

**NPV IRR Relationship**



**NPAT% - GP% Ratio**



**Weighted Ave. NPAT %**

Year 1	5.30%
Year 2	5.98%
Year 3	6.66%
Year 4	7.32%
Year 5	7.97%
Year 6	12.94%
Year 7	13.53%
Year 8	14.12%
Year 9	14.69%
Year 10	15.25%

**NPV - Net Present Value**

Year 1	47 461
Year 2	54 307
Year 3	61 175
Year 4	67 947
Year 5	74 527
Year 6	102 395
Year 7	113 791
Year 8	123 935
Year 9	132 890
Year 10	140 722

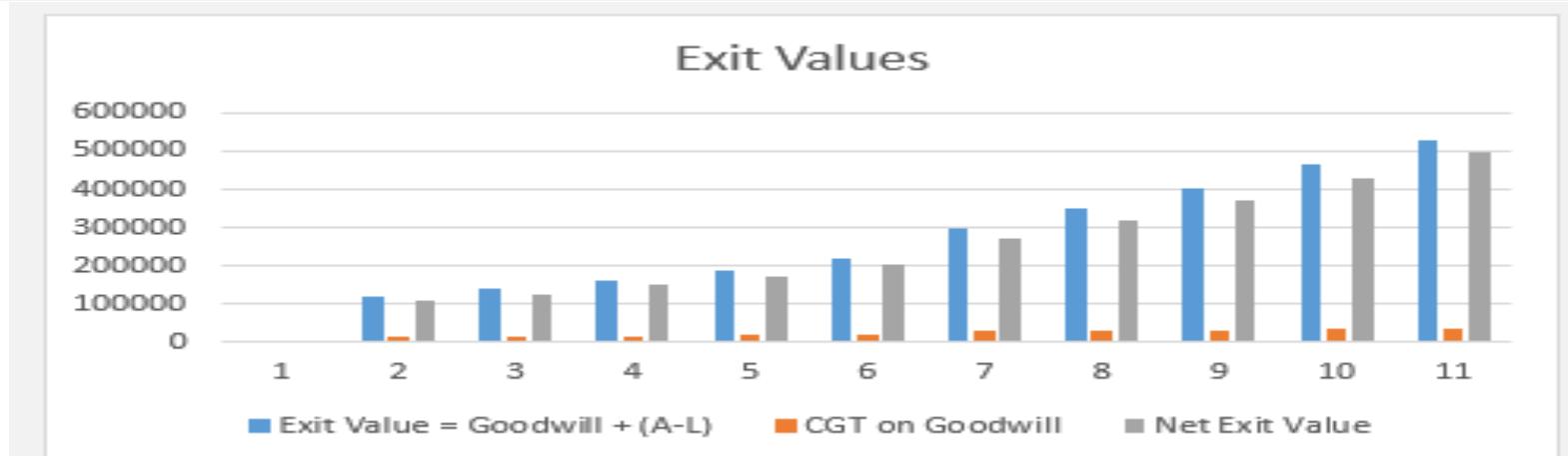
**IRR - Internal Rate of Return**

Year 1	114.41%
Year 2	58.88%
Year 3	43.57%
Year 4	36.32%
Year 5	32.02%
Year 6	32.45%
Year 7	30.32%
Year 8	28.55%
Year 9	27.05%
Year 10	25.76%

## Valuation / Exit Model

This Valuation Model allows for your input of an appropriate PE:RATIO for the Evaluation of your Business at certain exit points

	Applied PE Ratio on EBITDA			2.00	Capital Gains Tax (%)			
	EBITDA	ASSETS	LIABILITIES		Goodwill Value	Exit Value = Goodwill + (A-L)	CGT on Goodwill	Net Exit Value
1 yr	28 860	62 185	0		57 720	119 905	12 698	107 207
2 yr	31 774	76 643	0		63 548	140 192	13 981	126 211
3 yr	34 896	93 536	0		69 791	163 327	15 354	147 973
4 yr	38 237	113 036	0		76 475	189 510	16 824	172 686
5 yr	41 813	135 324	0		83 626	218 950	18 398	200 552
6 yr	61 957	173 324	0		123 913	297 238	27 261	269 977
7 yr	66 745	215 060	0		133 491	348 551	29 368	319 183
8 yr	71 842	260 771	0		143 684	404 455	31 610	372 844
9 yr	77 265	310 712	0		154 530	465 241	33 997	431 245
10 yr	83 033	365 152	0		166 067	531 219	36 535	494 684

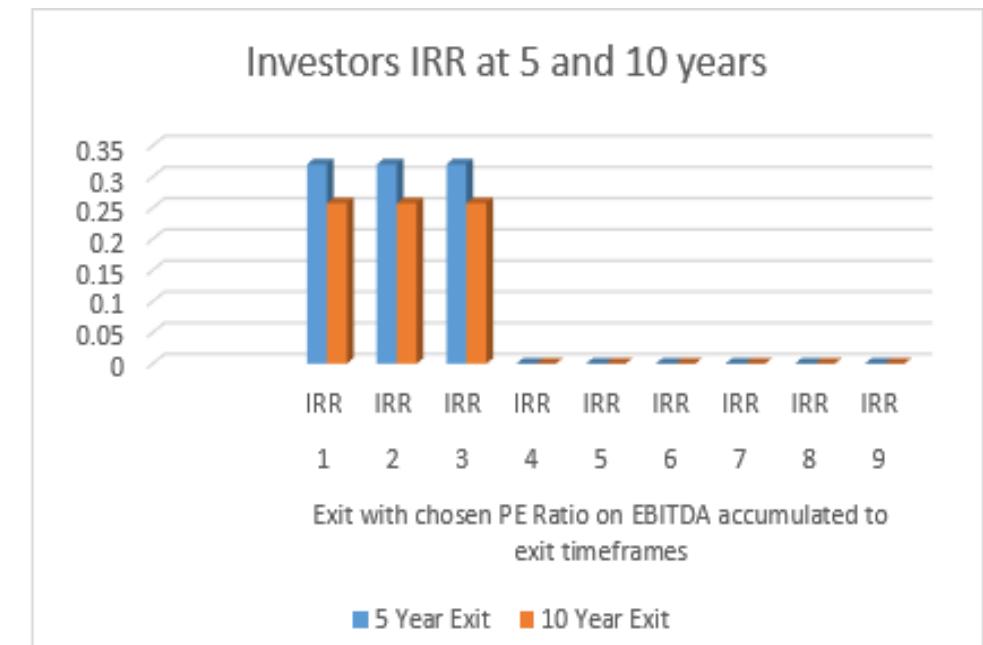


## INVESTORS

DETAIL NAME	1 KB	2 JN	3 FT	4 KJ	5 LM	6 MO	7 NI	8 PT	9 LY	TOTALS
Equity Invested	20 000	15 000	15 000	0	0	0	0	0	0	50 000
Shares obtained	40.00%	30.00%	30.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%
<b>TECHNICAL Earnings (NPAT)</b>										
1st year (post Co. Tax and pre Dividend Tax)	4 874	3 656	3 656	0	0	0	0	0	0	12 185
2nd year	5 783	4 337	4 337	0	0	0	0	0	0	14 458
3rd year	6 757	5 068	5 068	0	0	0	0	0	0	16 893
4th year	7 800	5 850	5 850	0	0	0	0	0	0	19 499
5th year	8 915	6 687	6 687	0	0	0	0	0	0	22 288
6th year	15 200	11 400	11 400	0	0	0	0	0	0	38 001
7th year	16 694	12 521	12 521	0	0	0	0	0	0	41 736
8th year	18 284	13 713	13 713	0	0	0	0	0	0	45 711
9th year	19 976	14 982	14 982	0	0	0	0	0	0	49 941
10th year	21 776	16 332	16 332	0	0	0	0	0	0	54 440

TECHNICAL Business Operations (EBITDA)	Without exiting, and without goodwill (PE RATIO) EBITDA									
1st year	11 544	8 658	8 658	0	0	0	0	0	0	28 860
2nd year	12 710	9 532	9 532	0	0	0	0	0	0	31 774
3rd year	13 958	10 469	10 469	0	0	0	0	0	0	34 896
4th year	15 295	11 471	11 471	0	0	0	0	0	0	38 237
5th year	16 725	12 544	12 544	0	0	0	0	0	0	41 813
6th year	24 783	18 587	18 587	0	0	0	0	0	0	61 957
7th year	26 698	20 024	20 024	0	0	0	0	0	0	66 745
8th year	28 737	21 553	21 553	0	0	0	0	0	0	71 842
9th year	30 906	23 179	23 179	0	0	0	0	0	0	77 265
10th year	33 213	24 910	24 910	0	0	0	0	0	0	83 033

IRR	Exit with chosen PE Ratio on EBITDA accumulated to exit timeframes									2.00 PE Ratio on EBITDA
	1	2	3	4	5	6	7	8	9	
Investors	IRR	IRR	IRR	IRR	IRR	IRR	IRR	IRR	IRR	
5 Year Exit	32.02%	32.02%	32.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
10 Year Exit	25.76%	25.76%	25.76%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	



## Executive Summary & Overview

Business Name Here

This is where you will summarise the main inputs such as market, personnel and important financial data!

It is probably better to first complete the sections below and then extract the most pertinent data and info!

Funding requirements.

## The Business Description & Structure

This is where you will outline the why and how of your products, basic business description and what you are selling.

You will also provide an overview of personnel, your intellectual property and the legal structure of your company

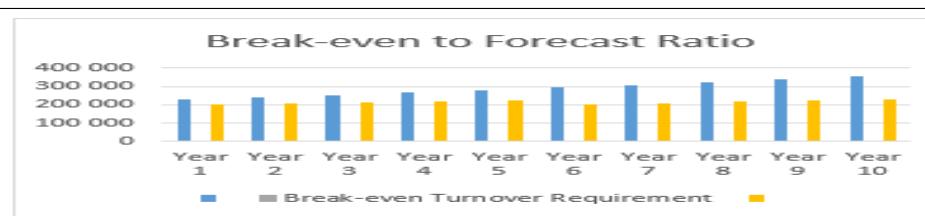
## The Market, Research & Strategies

This is where you will outline the why and how of your products stack up against competitors, your basic marketing/advertising strategy.

You will also provide an overview of personnel, your intellectual property and the legal structure of your company

You will also provide a bit of data analysis such as sales forecasts etc. (this we have automated for you below)

10-year Sales Forecast	
Year 1	230 100
Year 2	241 605
Year 3	253 685
Year 4	266 370
Year 5	279 688
Year 6	293 672
Year 7	308 356
Year 8	323 774
Year 9	339 962
Year 10	356 961



Break-even Turnover Requirement	
Year 1	200 602
Year 2	206 752
Year 3	213 133
Year 4	219 754
Year 5	226 623
Year 6	233 568
Year 7	240 794
Year 8	248 255
Year 9	255 959
Year 10	263 916

Weighted Ave. GP %	
Year 1	52.96%
Year 2	53.18%
Year 3	53.41%
Year 4	53.63%
Year 5	53.85%
Year 6	54.07%
Year 7	54.29%
Year 8	54.51%
Year 9	54.72%
Year 10	54.94%

Weighted Ave. NPAT %	
Year 1	5.30%
Year 2	5.98%
Year 3	6.66%
Year 4	7.32%
Year 5	7.97%
Year 6	12.94%
Year 7	13.53%
Year 8	14.12%
Year 9	14.69%
Year 10	15.25%

Break-even - Min Turnover	
Year 1	200 602
Year 2	206 752
Year 3	213 133
Year 4	219 754
Year 5	226 623
Year 6	233 568
Year 7	240 794
Year 8	248 255
Year 9	255 959
Year 10	263 916

NPV - Net Present Value	
Year 1	47 461
Year 2	54 307
Year 3	61 175
Year 4	67 947
Year 5	74 527
Year 6	102 395
Year 7	113 791
Year 8	123 935
Year 9	132 890
Year 10	140 722



IRR - Internal Rate of Return	
Year 1	114.41%
Year 2	58.88%
Year 3	43.57%
Year 4	36.32%
Year 5	32.02%
Year 6	32.45%
Year 7	30.32%
Year 8	28.55%
Year 9	27.05%
Year 10	25.76%

## COMMERCIAL PROPERTY VALUATION SYSTEM

*Lifetime Ownership (once off payment)*

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## SHOPPING CENTER DEVELOPMENT MODEL

*Lifetime Ownership (once off payment)*

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## COMMERCIAL REAL ESTATE

Office Block *DEVELOPMENT MODEL – 20 years*

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## RESIDENTIAL INVESTMENT PROPERTY ACQUISITION MODEL

*Lifetime Ownership (once off payment)*

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## HOTEL/RESORT DEVELOPMENT MODEL

*Lifetime Ownership (once off payment)*

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## HOTEL PORTFOLIO VALUATION MASTER MODEL

*Lifetime Ownership (once off payment)*

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## RESIDENTIAL INVESTMENT PROPERTY CASH FLOW ANALYSER

*Lifetime Ownership (once of payment)*

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## APARTMENT / CONDO STYLE DEVELOPMENT MODEL

*Lifetime Ownership (once off payment)*

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## Logistical Park - Warehousing Development Model

*Lifetime Ownership (once off payment)*

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## COMMERCIAL PROPERTY INVESTMENTS (ACQUISITION MODEL)

*EVALUATE and COMPARE 20 x Investment Opportunities Simultaneously*

*All with 20 years Three Statement Analysis, CGT, NPV, IRR, MIRR*

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## APARTMENT BLOCK ACQUISITION MODEL

*Lifetime ownership (once off payment)*

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## AIRBNB ACQUISITION MODEL

*20 Year Three Statement Analysis*

*Lifetime Ownership (once off payment)*

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**Multi Commercial Property Valuation Model (20)**

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**Convert Vacant Office Space into Residential Apartments**

*Lifetime Ownership (once off payment)*

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**Shopping Center Valuation & Financial Model 20 years**

*Lifetime Ownership (once-off payment)*

20 years dynamic valuations and three statement analysis

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**SELF STORAGE Park Valuation & Financial Model 20 years**

*Lifetime Ownership (once-off payment)*

20 years dynamic valuations and three statement analysis

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 Residential Investment Property

Airbnb

Commercial Property

Student Accommodation

Warehousing

Shopping Center

Hotel / Guesthouse

Storage Park

Apartment Block

**Property Practitioners Investors Valuations & Forecasting**

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## Student Accommodation

Development Model 20 years (hold and lease)



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## Self Storage Park

Development Model 20 years



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## BUSINESS VALUATIONS

10 Year Model

*Lifetime Ownership (once off payment)*



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## GENERAL START UP - 10 year

Business & Financial Model

*Lifetime Ownership (once off payment)*



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## PLANT & EQUIPMENT HIRE

Business & Financial Model

*Lifetime Ownership (once off payment)*



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## General Manufacturing Financial Model

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## RESTAURANT - 10 year Financial & Business Model

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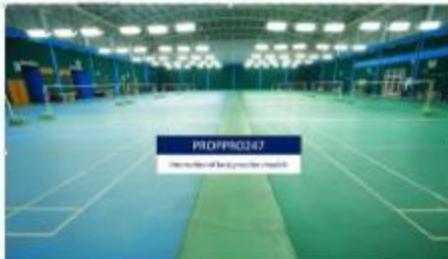
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